

WelchGroup Chairman`s View

Meet one of our Chairmen: LARRY O`BRIEN

Profile:

Larry founded Calian Technologies Ltd. in 1982 as a single person consulting company that went public in 1993. He has hands on experience in building shareholder value and customer satisfaction with honesty, long term thinking, value added and prudence as key markers in the decision making processes. These values were used in acquisitions that led to the maximization of value for the Calian shareholder and the shareholders of the acquired company. This understanding of the acquisition process from both sides of the equation is fundamental to any shareholder value strategy.

From 2006 until 2010 Larry served as the Mayor of Ottawa and developed contacts at all levels of the political spectrum. Larry combines practical business experience and political insight to maximize shareholder value. Currently, Larry is running his family investment firm and writing a book on business and politics.

Larry is available to 'select' owners who need a straight shooting style from an experienced and seasoned entrepreneur.



Career Highlights:

- Founded Calin with a \$35 investment in 1982;
- Acquired six businesses over 23 years;
- In 1996, was awarded the Businessman of the Year in Ottawa;
- In 2006, Larry was honoured as the United Way Person of the Year; and
- Has served four years as the Mayor of Ottawa
- www.larryobrien.net



www.w-group.com